



ALI Abedin Kindi

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Present status: Chief Executive Officer at [INOVATEK INC.](#) Guyana, S. A

Motivation: Enthusiastic, adaptive and fast-learning, with a broad and acute interest in the discovery of new innovative environments. Particularly enjoy collaborating with researchers from different disciplines in developing new research skills towards solving socio-economic and technical challenges. Always open to learn new things and happy to share my knowledge.

Education:

Period:	Institution	Program
2014 - 2018	Ritsumeikan Asia Pacific University (APU)	Doctor of Philosophy in Asia Pacific Studies
2010 - 2014	Pontifical Catholic University of Chile (UC)	Doctor of Philosophy in Engineering Science
2008 - 2010	Ritsumeikan Asia Pacific University (APU)	Master of Business Administration with specialization in “Comparative Institutional Designs for Transition Economies”
2003 - 2007	University of Guyana (UG)	Bachelor of Management
1997 - 2002	University of Guyana (UG)	Bachelor of Electrical Engineering

Work Experience and Skills:

- 2015 - 2017 **“Financial Analyst” at [Japan International Cooperation Agency](#) (JICA) – Japan**
- **Responsibilities** - Determining cost of operations by performing financial forecasting, reporting, and operational metrics tracking, analyze financial data and create financial models for decision support, report on financial performance and prepare for regular leadership reviews, analyze past results, perform variance analysis, identify trends, and make recommendations for improvements, work closely with the accounting team to ensure accurate financial reporting, evaluate financial performance by comparing and analyzing actual results with plans and forecasts, guide the cost analysis process by establishing and enforcing policies and procedures, provide analysis of trends and forecasts and recommend actions for optimization, recommend actions by analyzing and interpreting data and making comparative analyses; study proposed changes in methods and materials, identify and drive process improvements, including the creation of standard and ad-hoc reports, tools, and Excel dashboards, increase productivity by developing automated reporting/forecasting tools, perform market research, data mining, business intelligence, and valuation comparable enterprise analysis, maintain a strong financial analysis foundation creating forecasts and models
 - **Experiences** – Gained firsthand experiences in statistics, financial management and modelling.
 - **Skills** - With data query/data management tools.
- 2012-2014 **“Project Manager” at [DICTUC](#), Chile**
- **Responsibilities** - Managed projects and programs in areas such as: planning and defining scope, activity planning and sequencing, resource planning, developing schedules, time

estimating, cost estimating, developing budgets, cost control, documentation, creating charts and schedules, risk analysis, managing risks through mitigation and transfer, controlling project execution, monitoring and reporting progress, conflict resolution, team leadership, strategic influencing, business partnering, working with vendors and stakeholders, scalability, interoperability and portability analysis, controlling quality, benefits realization. Managed projects in mining, transportation, electrical power generation and loss reduction.

- **Experiences** – Gained firsthand experiences in change management and process management.
- **Skills** - Strategic leadership, team building, strategic planning ability, flexibility, the ability to cope with pressure and challenges, commitment, etc.

2010-2012

“Management Consultant” at [DICTUC](#), Chile

- **Responsibilities** - Carried out research to better understand the clients’ organization strengths, weaknesses, opportunities, and threats. Identified issues based on our findings, formed hypotheses and solutions. Prepared and presented findings and recommendations in the form of business proposals to clients and other stakeholders. Implemented approved recommendations / solutions and ensured the clients received the necessary assistance and technical support to carry it all out. Led and managed those within the team, including analysts, liaised with the clients to keep them informed of progress and to make relevant decisions.
- **Experience** – Gained firsthand experiences in research and development, knowledge management, portfolio management, project management, risk management, business performance management, asset management, operation and production, etc.
- **Skills** - Strategic thinking, SWOT analysis, project analysis and valuation, capital asset pricing model, real options analysis, decision tree analysis, game theory, cost–benefit analysis, business model canvas, knowledge creation and transfers, creative and innovative thinking, diplomacy, building commercial awareness and understanding of business environments, etc.

2005-2008

“Technical Consultant” at [MEDITRON INC.](#), Guyana

- **Responsibilities** - On behalf of the company, I provided technical advices and recommendations to the advisory boards on numerous occasions (e.g. when public health authorities sought to procure medical equipment in meeting the healthcare system technological needs). Provided technical advice to the company on purchases of medical equipment from manufacturers / suppliers. Worked in alliance with suppliers such as Philips, Omron, Siemen AG., Novartis AG., General Electric Co., etc. via subcontracts and after sales services. Installed and maintained medical equipment for hospitals, clinics and laboratory.
- **Experiences** – Gained firsthand experiences in management of technology, marketing, technology procurement, supply chain management, customer relationship management, etc.
- **Skills** - Supply market analysis, influencing and persuasion skills, content and persuasion writing, presenting, public speaking, etc.

1997-2008

“Electrical Engineer / Contractor (All Class Licensed)” at M.A. Ali & Sons Electrical Contracting Firm, Guyana

- **Responsibilities** - Worked in alliance with suppliers such as Caterpillar, Kubota, Cummins Onan, FG Wilson, John Deere, Westinghouse, Wood-Mizer, etc. via subcontracts and after sales services.
- Served in the capacity as technical manager.
- Served in the capacity as operation manager with a span of control of 37 technical and highly skilled workers. Delegates responsibilities, provided technical advice and recommendations to clients, estimates cost, bids for contracts.
- Served in the capacity as field engineer on numerous domestic, commercial and industrial projects. Managed projects, hired and trained electrical technicians (electricians), built and maintained electrical systems, diagnosed and repaired electrical faults, etc.
- **Experiences** - Electrical wiring (domestic, commercial and industrial), electric power transmission, electric power distribution, and electricity generation. Gained firsthand experience in project management in area such as: project planning, implementation, initialization, coordination, reporting, conflicts resolution, risk management, etc.

- **Skills** - Analytical and critical thinking, active learning, interpersonal and communication (both oral and written), the ability to work in teams, complex problem solving, etc.

Other Skills: Licensed Electrical Contractor under the Guyana Government Electrical Inspectorate. (License Category: All Class). Information Technology: extensive knowledge of standard office software, Photoshop, CorelDraw, QuickBooks, SPSS, SAS, Prism, MATLAB, AutoCAD, Microsoft PPM, Primavera, IBMS, Accelo, CRM, Unix, Windows, C Programming Language, C++, JavaScript, JAVA, HTML etc.

Languages: English (native / mother tongue), Spanish (moderate), Japanese (moderate), French (basic).

Full clean driving license.

Interests: Intellectual and Economic history from Antiquity towards Modernity; Machine language, Pre-commercial procurement for innovations; Behavioral and cognitive factors in entrepreneurship; Traveling (mainly for sightseeing); Gardening, cycling and playing soccer; Volunteering in medical outreach programs, working with autistic and physically challenge children, getting involved in community activities and development programs, etc.

Other Responsibilities: Research Assistant and Assistant Professor at the [Ritsumeikan Asia Pacific University](#) (in the areas of: Economics, Strategic Management and Management of Technology).
Research Assistant and Assistant Lecturer at the [Pontifical Catholic University of Chile](#) ((in the areas of: Strategic Management, Innovation Management and Entrepreneurship).

Awards:

- (1) Awarded in 2008, a full 2 years Master's degree scholarship from [MEXT](#). The [MEXT](#) Scholarship is from the Japanese Government and is one of the most prestigious Scholarships in the region.
- (2) Awarded in 2011, a full 4 years PhD scholarship from [CONICYT](#). The [CONICYT](#) Scholarship is from the Chilean Government and is one of the most prestigious Scholarships in the region.
- (3) Awarded in 2014, a 4 years PhD scholarship from the [Ritsumeikan Asia Pacific University](#) in Japan.

Publications:

Ali. A. K. (2011). The Role of Institutional Changes in the Economic Transition of Malaysia: A Governance Perspective. University of Malaya press.

Ali. A. K. (2017). The Role of Entrepreneurship on R&D outputs in Pre-Commercial Procurement of Radical Medical Innovations. Policy Studies Journal.

References: Available on request